

**COMPARATIVE CONDENSED STATEMENTS OF INCOME AND EXPENSE
OF THE STATE CHARTERED CREDIT UNIONS**

As of December 31, 2014

	17 Credit Unions Consolidated <u>2014</u>	% of Income	18 Credit Unions Consolidated <u>2013</u>	% of Income
<u>Income</u>				
Interest on Loans	39,512,498	68.8%	37,862,726	66.7%
Investment Income	2,357,690	4.1%	2,247,999	4.0%
Other Income	<u>15,533,094</u>	<u>27.1%</u>	<u>16,624,555</u>	<u>29.3%</u>
Total Income	57,403,282	100.0%	56,735,280	100.0%
<u>Expenses</u>				
Employee Compensation and Benefits	24,217,261	42.2%	22,622,302	39.9%
Members' Insurance	23,830	0.0%	738,220	1.3%
Interest on Borrowed Money	301,495	0.5%	330,532	0.6%
Office and Operations Expense	13,512,028	23.5%	12,365,998	21.8%
Loan Servicing Expense	2,743,958	4.8%	2,194,199	3.9%
Educational and Promotional Expense	1,543,509	2.7%	1,488,973	2.6%
Professional and Outside Services	1,702,584	3.0%	1,485,077	2.6%
All Other Expense	<u>3,312,735</u>	<u>5.8%</u>	<u>3,783,515</u>	<u>6.7%</u>
Total Expenses	<u>47,357,400</u>	<u>82.5%</u>	<u>45,008,816</u>	<u>79.3%</u>
Net Operating Income	10,045,882	17.5%	11,726,464	20.7%
<u>Other Non-Operating Income</u>	<u>924,798</u>	<u>1.6%</u>	<u>308,066</u>	<u>0.5%</u>
<u>Net Income Before Cost of Funds</u>	<u>10,970,680</u>	<u>19.1%</u>	<u>12,034,530</u>	<u>21.2%</u>
<u>Dividends on Shares</u>	6,286,279	11.0%	6,619,779	11.7%
<u>Interest on Deposits</u>	<u>214,274</u>	<u>0.4%</u>	<u>221,206</u>	<u>0.4%</u>
<u>Net Income After Cost of Funds</u>	<u>4,470,127</u>	<u>7.8%</u>	<u>5,193,545</u>	<u>9.2%</u>
<u>Transfer to Reserve Fund</u>	<u>0</u>	<u>0.0%</u>	<u>91,941</u>	<u>0.2%</u>
<u>Adjusted Net Income</u>	<u>4,470,127</u>	<u>7.8%</u>	<u>5,101,604</u>	<u>9.0%</u>
<u>Miscellaneous Information:</u>				
Loans Charged Off	2,512,483	4.4%	2,815,212	5.0%
Recoveries on Loans Previously Charged Off	676,184	1.2%	765,765	1.3%